





CREATING CALIFORNIA'S PREEMINENT COMMUNITY BANK ON THE CENTRAL COAST

MAY 20, 2024

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Transaction Highlights

Transaction Overview

- West Coast Community Bancorp ("SCZC"), the bank holding company for Santa Cruz County Bank, will acquire 1st Capital Bancorp ("FISB"), the bank holding company for 1st Capital Bank, a community bank headquartered in Salinas, CA
 - FISB is a community bank operating five full-service branch offices in Monterey, Salinas, King City, San Luis Obispo and Santa Cruz
- > FISB will merge with and into SCZC; 1st Capital Bank will merge with and into Santa Cruz County Bank

Strategic Rationale

- > Two community-focused banks with complementary business models
- Gains scale in existing markets, while extending into new attractive geographies
 - #1 community bank by deposit market share in the combined Santa Cruz and Monterey counties with 10.3%
- Strong balance sheet well-positioned to deliver sustained, superior profitability
 - ~1/3 of pro forma balance sheet marked-to-market, expanding strategic flexibility
- > Enhancement of customer mix and product offerings
- > Added scale allows for further upgrades in technology offerings and facilities

Culturally Aligned

- > Similar cultures and experienced leadership
- > Commitment to our roots and the surrounding communities
- > Shared history of involvement in the Central Coast
- > Strong foundation, with both banks being established for 17+ years (nearly 40 years combined)

Financially Attractive

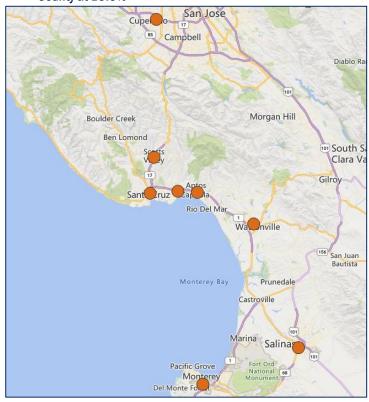
- ➤ Accretive to EPS: ~16% in 2025 and ~20% in 2026
- > Tangible book value earnback of 2.5 years
- ➤ Internal rate of return of 20%+
- > Strong pro forma capital ratios



West Coast Community Bancorp (OTCQX: SCZC)

Company Overview

- Founded in 2004 in Santa Cruz, CA
- A leading SBA lender, operates eight branches across three counties with 140 full-time employees as of Q1 2024
- Ranked #1 community bank in deposit market share in Santa Cruz County at 15.5%



Source: S&P Global.

(1) Excludes 90+ days past due.

Rankings and Recognition

















Financial Highlights (as of 3/31/2024)

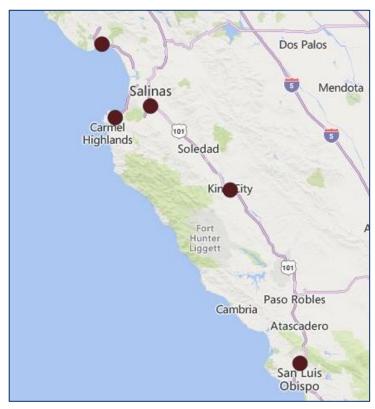
\$1.7B Total Assets	94.7% Loans / Deposits	2.14% ROAA
\$1.4B	39%	18.1%
Gross Loans	NIB Deposits	ROATCE
\$1.5B	12.50%	4.86%
Total Deposits	TCE / TA	Net Interest Margin
\$211M	0.01%	42.8%
Tangible Common Equity	NPAs ⁽¹⁾ / Assets	Efficiency Ratio



1 st Capital Bancorp (OTCQX: FISB)

Company Overview

- Founded in 2007 in Salinas, CA
- Operates a five full-service branch footprint along the Central Coast with 96 full-time employees as of Q1 2024
- Attractive, low cost of funds of 1.36% as of Q1 2024



- Ranked #2 community bank in deposit market share in Monterey County at 6.1%
- Pristine credit quality on originated loans

Financial Highlights (as of 3/31/2024)

\$1.0B Total Assets	71.2% Loans / Deposits	0.36% ROAA	
\$0.6B	42%	5.7%	
Gross Loans	NIB Deposits	ROATCE	
\$0.9B	6.43%	3.16%	
Total Deposits	TCE / TA	Net Interest Margin	
\$65M	0.04%	70.4%	
Tangible Common Equity	NPAs ⁽¹⁾ / Assets	Efficiency Ratio	

Source: S&P Global.



⁽¹⁾ Excludes 90+ days past due.

Pro Forma Company Snapshot

Top 10 CA Banks Under \$5bn in Assets*

Asset Rank	Company	Assets ⁽¹⁾ (\$mm)
1.	River City Bank	\$4,974
2.	1867 Western Financial Corporation	\$4,480
3.	RBB Bancorp	\$3,878
4.	American Business Bank	\$3,876
5.	Bank of Marin Bancorp	\$3,767
6.	Sierra Bancorp	\$3,553
7.	Five Star Bancorp	\$3,476
8.	Exchange Bank	\$3,336
9.	PCB Bancorp	\$2,854
10.	Pro Forma Franchise ⁽²⁾	\$2,727
21.	West Coast Community Bancorp	\$1,713
36.	1st Capital Bancorp	\$1,015

Pro Forma Financial Highlights⁽³⁾

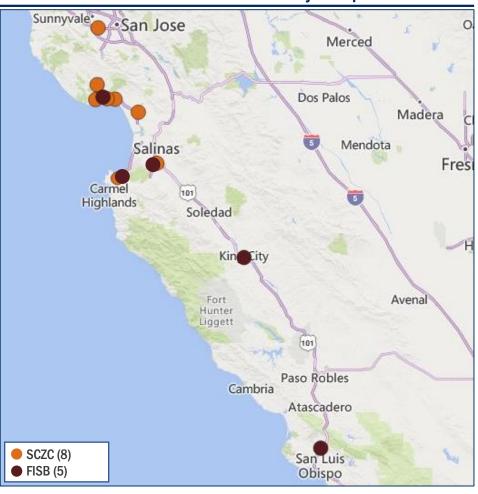
\$2.8B	Total Assets	\$2.4B	Total Deposits
\$2.1B	Total Loans	\$247M	Tangible Common Equity
9.12%	TCE / TA	11.51%	CET1 Ratio
9.33%	Leverage Ratio	13.22%	TRBC Ratio

Source: S&P Global.

(2) Excluding purchase accounting/merger adjustments.

(3) Inclusive of assumptions as found on "Key Transaction Assumptions" page.

Central Coast – Silicon Valley Footprint





^{*}All banks headquartered in California with total assets under \$5bn; excludes merger targets.

⁽¹⁾ As of the quarter ended 3/31/2024.

Comparison to Western Region Banks

	Pro Forma ⁽¹⁾ Western Region Banks \$1B - \$5B Total Assets ⁽²⁾		
2025 Estimated Profitability (WEST COAST CAPITAL BANCORP	Median	Top Quartile
ROAA	1.89%	0.84%	1.12%
ROATCE	20.5%	8.8%	12.3%

Capital & Liquidity

Loans HFI / Deposits	85.5%	95.2%	79.5%
CET1	11.5%	12.8%	15.3%
Leverage Ratio	9.3%	10.0%	11.3%
NPA / Assets	0.02%	0.25%	0.17%

Source: S&P Global and FactSet.

⁽²⁾ Includes all major exchange-traded banks headquartered in the Western Region (AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, and WY) with assets between \$1bn - \$5bn; excludes merger targets.





⁽¹⁾ Inclusive of assumptions as found on "Key Transaction Assumptions" page.

Transaction Structure and Overview

Consideration Mix	 0.3600 shares of SCZC stock for each FISB share 100% stock consideration to FISB common shareholders FISB unvested restricted stock units to receive stock consideration
Implied Transaction Value ⁽¹⁾	\$63 million transaction value, or \$10.78 per share
Pro Forma Ownership	• SCZC: 80.0% FISB: 20.0%
Leadership	 Two FISB Board members to be appointed to SCZC's Board of Directors; pro forma Board of ten members SCZC's executive team to lead the pro forma franchise
Due Diligence	Comprehensive financial, legal, regulatory and operational due diligence conducted
Approval & Timing	 SCZC and FISB shareholder approvals Customary regulatory approvals Anticipated to close in Q4 2024



Key Transaction Assumptions

Loan Credit Mark Estimate	 Total gross credit mark of \$12.7 million, or 1.78x FISB's existing reserves \$6.0 million, or 47%, allocated to non-PCD loans; accreted straight-line over 4 years Establishment of reserves equal to 1.0x the non-PCD mark
Fair Value Estimates and Other Adjustments	 Loan Portfolio: write-down of 3.7%, or \$23.0 million, accreted straight-line over 4 years Held-to-Maturity Securities: write-down of 6.5%, or \$4.5 million; \$3.4 million accreted straight-line over ~7 years Time Deposits (excl. Brokered): write-down of 1.0%, or \$251 thousand, accreted straight-line over ~2 years Subordinated Debt: write-down of 30.0%, or \$4.4 million, accreted straight-line over ~3 years Accretion of AOCI of (\$29.8) million straight-line over ~7 years Core deposit intangible of \$30.9 million, or 4.00% of non-time deposits, amortized sum-of-years digits over 10 years Other earnings adjustments, including unwinding of FISB's pay fixed swaps and rate corridor
Cost Savings	 ~\$11.2 million, or 45% of FISB's non-interest expense base 25% realized in Q4 2024, 75% realized through Q3 2025 and 100% thereafter
Restructuring Charge	One-time transaction costs of approximately \$15.8 million (pre-tax), fully included in modeling at closing



Pro Forma Financial Impact

Transaction Pricing ⁽¹⁾		Financial Impact ⁽²⁾	
0.97 x	Price / Tangible Book Value Per Share	~16%	2025e Earnings per Share Accretion
10.5x	Price / 2025e Earnings Per Share	~20%	2026e Earnings per Share Accretion
(0.00)	(0.3%) Core Deposit Premium	(12%)	Tangible Book Value Dilution
(0.3%)		2.5 years	Tangible Book Value Earnback
(0.7%)	One-Day Market Premium ⁽³⁾	20%+	Internal Rate of Return



⁽¹⁾ Based on SCZC closing price of \$29.94 as of May 20, 2024.

²⁾ Inclusive of assumptions as found on "Key Transaction Assumptions" page.

³⁾ Based on FISB closing price of \$10.85 as of May 20, 2024.

Pro Forma Loan Mix

Santa Cruz County Bank

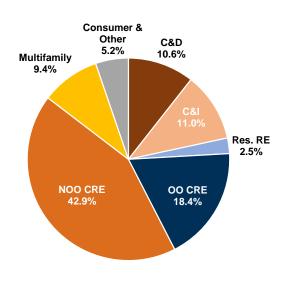
1st Capital Bank

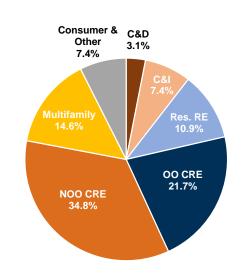
Pro Forma⁽¹⁾

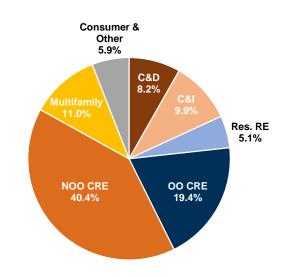
Total Loans: \$1.4B



Total Loans: \$2.0B







Yield on Loans: 6.98%

Yield on Loans: 5.29%

Yield on Loans: 6.46%

Source: S&P Global. Loan data per bank call reports as of 3/31/2024.

Excludes purchase accounting/merger adjustments.



Pro Forma Deposit Composition



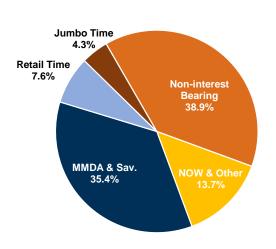
1st Capital Bank

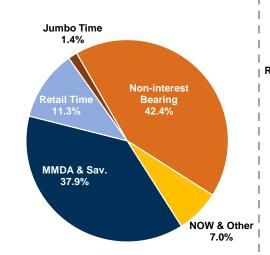
Pro Forma⁽¹⁾

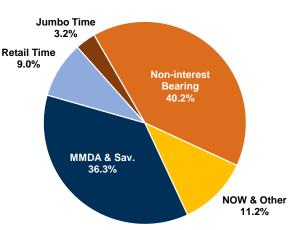
Total Deposits: \$1.5B

Total Deposits: \$0.9B

Total Deposits: \$2.3B







Cost of Deposits: 1.42%

Cost of Deposits: 0.96%

Cost of Deposits: 1.25%

Source: S&P Global. Deposit data per bank call reports as of 3/31/2024.

(1) Excludes purchase accounting/merger adjustments.

