# 1st Capital Bank Announces Third Quarter 2019 Financial Results; Record Loan Portfolio 

Salinas, California - October 31, 2019. 1st Capital Bank (OTC Pink: FISB) reported unaudited net income of $\$ 1.94$ million for the three months ended September 30, 2019, an increase of $11.3 \%$ compared to net income of $\$ 1.74$ million in the third quarter of 2018 and an increase of $18.3 \%$ compared to net income of $\$ 1.64$ million in the second quarter of 2019 , the immediately preceding quarter. Earnings per common share were $\$ 0.37$ (diluted), compared to $\$ 0.31$ (diluted) for the prior quarter.

On a year-to-date basis, unaudited net income was $\$ 5.35$ million for the nine months ended September 30, 2019, an increase of $\$ 861$ thousand, or $19.2 \%$, compared to $\$ 4.49$ million for the nine months ended September 30, 2018. Earnings per common share were $\$ 1.03$ (diluted) and $\$ 0.88$ (diluted) for the nine-month periods ended September 30, 2019 and 2018, respectively.

For the three months ended September 30, 2019, the Bank's return on average assets was $1.25 \%$, compared with $1.08 \%$ for the three months ended June 30, 2019, and $1.12 \%$ for the three months ended September 30, 2018. Return on average equity was $11.79 \%$ for the three months ended September 30, 2019, compared to $10.47 \%$ for the three months ended June 30, 2019, and $12.38 \%$ for the three months ended September 30, 2018.

Year-to-date return on average assets and return on average equity totaled $1.16 \%$ and $11.40 \%$, respectively; compared with $1.01 \%$ and $11.08 \%$, respectively, for the first nine months of 2018.

Net interest margin increased from $3.91 \%$ in the third quarter of 2018 to $4.05 \%$ in the third quarter of 2019 , but declined slightly from $4.06 \%$ in the second quarter of 2019 , primarily due to a decline in earning asset yield from $4.23 \%$ in the second quarter of 2019 to $4.22 \%$ in the third quarter of 2019. The Bank's average net loans-to-deposits ratio increased from $85.1 \%$ in the third quarter of 2018 to $87.3 \%$ in the third quarter of 2019 , but declined from $88.1 \%$ in the second quarter of 2019 , and average gross loans outstanding increased $\$ 0.8$ million or $0.2 \%$, year-to-year, from $\$ 480.6$ million to $\$ 481.4$ million. Net interest income before provision for loan losses for the three-month period ended September 30, 2019 was $\$ 5.99$ million, a sequential increase of $\$ 20$ thousand, or $0.3 \%$, compared to $\$ 5.97$ million recognized in the three-month period ended June 30, 2019. The Bank's cost of funds declined slightly, to $0.20 \%$ for the third quarter of 2019, compared to $0.21 \%$ for the second quarter of 2019 , but increased from $0.17 \%$ in the third quarter of 2018 . On a year-over-year basis, quarterly net interest income before provision for loan losses increased \$97 thousand, or $1.6 \%$, from $\$ 5.89$ million recognized during the third quarter of 2018.

Net loans increased $\$ 12.6$ million, or $2.6 \%$, during the third quarter, from $\$ 475.1$ million at June 30, 2019 to $\$ 487.7$ million at September 30, 2019. Growth was concentrated in commercial real estate loans including multifamily loans ( $\$ 14.4$ million). Year over year, gross loans outstanding increased $2.0 \%$, from $\$ 484.6$ million as of September 30,2018 to $\$ 494.3$ million as of September 30, 2019. Growth in commercial real estate loans of $\$ 20.1$ million was the primary driver of the loan growth during the past 12 months, which was partially offset by a $\$ 6.0$ million decline in single-family residential loans. Yields on commercial and industrial loans increased from 5.50\% during the third quarter of 2018 to $5.72 \%$ during the third quarter of 2019 , but decreased from $6.02 \%$ during the second quarter of 2019 , due to changes in the Bank's prime lending rate. Yields on commercial real estate loans increased from 4.81\% during the third quarter of 2018 to $4.93 \%$ and $4.97 \%$ during the second and third quarters of 2019 , respectively. The yield on the total loan portfolio increased from $4.50 \%$ during the third quarter of 2018 to $4.61 \%$ and $4.60 \%$ during the second and third quarters of 2019 , respectively.
"We are pleased to report growth in our core loan portfolio in the third quarter," said Thomas E. Meyer, president and chief executive officer. "Recent additions to our experienced group of relationship managers have sourced quality new opportunities for us."

Non-interest income for the nine-month period ended September 30, 2019 increased $10.9 \%$ to $\$ 1.61$ million, compared to $\$ 1.45$ million for the nine-month period ended September 30, 2018. Quarterly non-interest income increased $\$ 134$ thousand, or $28.5 \%$ year-over-year, to $\$ 605$ thousand, compared to non-interest income of $\$ 471$ thousand recognized in the third quarter of 2018, and increased $\$ 77$ thousand, or $14.6 \%$ compared to non-interest income of $\$ 528$ thousand recognized in the second quarter of 2019.

The Bank's efficiency ratio improved from $65.6 \%$ in the second quarter of 2019 to $60.0 \%$ in the third quarter of 2019, as the Bank's non-interest expenses decreased $7.1 \%$, while total revenues grew nominally over the same period.

## NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES

Net interest income before provision for credit losses was $\$ 5.99$ million in the third quarter of 2019, an increase of $\$ 20$ thousand, or $0.4 \%$, compared to $\$ 5.97$ million in the second quarter of 2019 and an increase of $\$ 97$ thousand, or $1.6 \%$, compared to $\$ 5.89$ million in the third quarter of 2018. Net interest income before provision for credit losses for the nine months ended September 30 , 2019 was $\$ 18.1$ million, an increase of $\$ 1.54$ million or $9.3 \%$, compared to $\$ 16.6$ million for the nine months ended September 30, 2018.

Average earning assets were $\$ 589.1$ million during the third quarter of 2019 , a decrease of $0.6 \%$ compared to $\$ 592.4$ million in the second quarter of 2019 . The yield on earning assets was $4.22 \%$ in the third quarter of 2019 , compared to $4.05 \%$ in the third quarter of 2018 , primarily due to an increase in the average yield of the loan portfolio from $4.50 \%$ in the third quarter of 2018 to $4.60 \%$ in the third quarter of 2019; and secondly, due to increase in yields in the investment portfolio. The average balance of the investment portfolio decreased $\$ 1.2$ million, from $\$ 70.2$ million in the third quarter of 2018 to $\$ 68.9$ million in the third quarter of 2019 , reflecting normal amortization and prepayments on the Bank's investments in mortgage-backed securities and collateralized mortgage obligations.

The yield on the investment portfolio increased from $2.28 \%$ in the third quarter of 2018 to $2.54 \%$ in the third quarter of 2019 , but declined from $2.62 \%$ in the second quarter of 2019 as variablerate mortgage-backed securities and collateralized mortgage obligations repriced downward in the third quarter.

The cost of interest-bearing liabilities increased from $0.30 \%$ in the third quarter of 2018 , to $0.40 \%$ in the second quarter of 2019 , and decreased marginally to $0.39 \%$ in the third quarter of 2019 , while the average balance of interest-bearing liabilities decreased from $\$ 307.6$ million in the third quarter of 2018 to $\$ 280.4$ million in the second quarter of 2019 , but increased to $\$ 286.9$ million in the third quarter of 2019. The Bank experienced normal seasonal fluctuations in deposits, particularly from larger depositors, and managed its leverage ratio, primarily with the Insured Cash Sweep program, which had off-balance sheet quarter-end balances of $\$ 109$ million, $\$ 106$ million, and $\$ 82$ million in the third quarter of 2018 and the second and third quarters of 2019 , respectively. The average balance of noninterest-bearing demand deposit accounts increased from $\$ 249$ million, or $44.8 \%$ of total deposits, in the third quarter of 2018 to $\$ 262$ million, or $48.3 \%$ of total deposits in the second quarter of 2018, but decreased to $\$ 257$ million, or $47.3 \%$ of total deposits, in the third quarter of 2019. The Bank's overall cost of funds increased slightly, from $0.17 \%$ in the third quarter of 2018 to $0.21 \%$ and $0.20 \%$ in second quarter and third quarter, respectively, of 2019 .
"We continued to benefit from our strong reliable core funding in the third quarter of 2019, although we are seeing some migration of transitory interest-bearing balances into other asset classes as our clients redeploy funds derived from liquidity events," said Michael J. Winiarski, Chief Financial Officer. "Solid expense control also benefitted third quarter results."

## PROVISION FOR CREDIT LOSSES

The provision for credit losses is a charge against current earnings in an amount determined by management to be necessary to maintain the allowance for loan losses at a level sufficient to absorb its estimate of probable credit losses incurred as of the balance sheet date using historical loss data and qualitative factors associated with the loan portfolio.

The Bank recorded no provision for loan losses in the third quarter of 2018, and no provisions for the second and third quarters of 2019, reflecting reductions in the level of criticized assets, changes in the mix of loan types within the portfolio and their respective historical loss rates, and management's assessment of the amounts expected to be realized from certain loans identified as impaired. Impaired loans totaled $\$ 181$ thousand at September 30, 2019, compared to $\$ 240$ thousand at June 30, 2019, and \$3.3 million at September 30, 2018.

At September 30, 2019 and June 30, 2019, there were no non-performing loans in the Bank's loan portfolio; they totaled $0.60 \%$ of the total loans at September, 2018. At September 30, 2019, the allowance for loan losses was $1.33 \%$ of outstanding loans, compared to $1.36 \%$ at June 30, 2019 and $1.33 \%$ at September 30, 2018. The Bank recorded net recoveries of $\$ 9$ thousand during the third quarter of 2019 , compared to net recoveries of $\$ 12$ thousand in each of the second quarter of 2019 and third quarter of 2018.

## NON-INTEREST INCOME

Non-interest income recognized in the third quarter of 2019 totaled $\$ 605$ thousand, including \$93 thousand in gain on sale of loans and investments, compared to $\$ 528$ thousand in the second quarter of 2019 , and $\$ 471$ thousand in the third quarter of 2018 , without any gain on sale recognition. Overall, this represents a decrease in non-interest income other than gain on sales of $\$ 16$ thousand, or $3.0 \%$, compared to the second quarter of 2019, and an increase of $\$ 41$ thousand, or $8.7 \%$, compared to the third quarter of 2018.

Management has been actively seeking to increase non-interest income across a range of sources, including account analysis fees, lockbox service fees, and mortgage brokerage fees. On a year-todate basis, non-interest income increased $10.9 \%$, from $\$ 1.45$ million to $\$ 1.61$ million, including an $11.3 \%$ increase in service charges on deposits, from $\$ 221$ thousand to $\$ 246$ thousand, and a $99.3 \%$ increase in mortgage brokerage fees from $\$ 61$ thousand to $\$ 121$ thousand.

## NON-INTEREST EXPENSES

Non-interest expenses of $\$ 3.96$ million for the third quarter of 2019 represented a decrease of $7.1 \%$ from the previous quarter of $\$ 4.26$ million and were essentially unchanged compared to $\$ 3.97$ million recognized in the third quarter of 2018. Year-to-date 2019 non-interest expenses totaled $\$ 12.46$ million, an increase of $\$ 606$ thousand, or $5.1 \%$, compared to $\$ 11.86$ million for the first nine months of 2018.

Salaries and benefits decreased $\$ 248$ thousand, or $9.2 \%$, to $\$ 2.45$ million in the third quarter of 2019 from $\$ 2.70$ million in the second quarter of 2019 and decreased $\$ 30$ thousand, or $1.2 \%$, compared to $\$ 2.48$ million in the third quarter of 2018. These decreases primarily reflect increased absorption of direct loan origination costs associated with higher lending volume and revisions to the standard costs the Bank uses to capitalize such costs. Occupancy costs increased to $\$ 372$ thousand in the third quarter of 2019 compared to $\$ 326$ thousand in the second quarter of 2019 due to rents and other costs incurred in establishing a new loan center in Santa Cruz and branch relocation costs in San Luis Obispo.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for loan losses and non-interest income) was $60.0 \%$ for the third quarter of 2019, compared to $65.6 \%$ for the second quarter of 2019 and $62.4 \%$ for the third quarter of 2018 . Annualized non-interest expenses as a percent of average total assets were $2.56 \%, 2.80 \%$, and $2.56 \%$ for the third quarter of 2019 , the second quarter of 2019 , and the third quarter of 2018 , respectively.

## About 1st Capital Bank

The Bank's primary target markets are commercial enterprises, professionals, real estate investors, family business entities, and residents along the Central Coast Region of California. The Bank provides a wide range of credit products, including loans under various government programs such as those provided through the U.S. Small Business Administration ("SBA") and the U.S. Department of Agriculture ("USDA"). A full suite of deposit accounts is also furnished, complemented by robust cash management services. The Bank operates full service branch offices in Monterey, Salinas, King City, and San Luis Obispo and a loan production office in Santa Cruz County. The Bank's corporate offices are located at 150 Main Street, Suite 150, Salinas, California 93901. The Bank's website is 1 stCapital.bank. The main telephone number is 831.264 .4000 . The primary facsimile number is 831.264 .4001 .

## Member FDIC / Equal Opportunity Lender / SBA Preferred Lender

## Forward-Looking Statements

Certain of the statements contained herein that are not historical facts are "forward-looking statements" within the meaning of and subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may contain words or phrases including, but not limited, to: "believe," "expect," "anticipate," "intend," "estimate," "target," "plans," "may increase," "may fluctuate," "may result in," "are projected," and variations of those words and similar expressions. All such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Factors that might cause such a difference include, among other matters, changes in interest rates; economic conditions including inflation and real estate values in California and the Bank's market areas; governmental regulation and legislation; credit quality; competition affecting the Bank's businesses generally; the risk of natural disasters and future catastrophic events including terrorist related incidents and other factors beyond the Bank's control; and other factors. The Bank does not undertake, and specifically disclaims any obligation, to update or revise any forward-looking statements, whether to reflect new information, future events, or otherwise, except as required by law.

## This news release is available at the 1 stCapital.bank internet site for no charge.

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## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)



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## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)

| Operating Results Data |  | $\begin{array}{r} \text { ber 30, } \\ \underline{2019} \\ \hline \end{array}$ |  | June 30 , $\underline{\underline{2019}}$ |  | $\begin{gathered} \text { ch } 31, \\ \underline{2019} \\ \hline \end{gathered}$ |  | $\begin{array}{r} \text { ber } 30 \\ \underline{2018} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income |  |  |  |  |  |  |  |  |
| Loans | \$ | 5,578 | \$ | 5,570 | \$ | 5,681 | \$ | 5,448 |
| Investment securities |  | 442 |  | 457 |  | 456 |  | 404 |
| Federal Home Loan Bank stock |  | 62 |  | 59 |  | 56 |  | 54 |
| Other |  | 187 |  | 166 |  | 259 |  | 222 |
| Total interest and dividend income |  | 6,269 |  | 6,252 |  | 6,452 |  | 6,128 |
| Interest expense |  |  |  |  |  |  |  |  |
| Interest bearing checking |  | 3 |  | 3 |  | 3 |  | 3 |
| Money market deposits |  | 125 |  | 140 |  | 129 |  | 123 |
| Savings deposits |  | 88 |  | 85 |  | 91 |  | 80 |
| Time deposits |  | 62 |  | 54 |  | 49 |  | 28 |
| Total interest expense on deposits |  | 278 |  | 282 |  | 272 |  | 234 |
| Interest expense on borrowings |  | - |  | - |  | - |  | - |
| Total interest expense |  | 278 |  | 282 |  | 272 |  | 234 |
| Net interest income |  | 5,991 |  | 5,970 |  | 6,180 |  | 5,894 |
| Provision for loan losses |  | - |  | - |  | - |  | - |
| Net interest income after provision for loan losses |  | 5,991 |  | 5,970 |  | 6,180 |  | 5,894 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Service charges on deposits |  | 88 |  | 82 |  | 76 |  | 78 |
| BOLI dividend income |  | 52 |  | 52 |  | 51 |  | 54 |
| Gain on sale of loans |  | 33 |  | - |  | 8 |  | - |
| Gain on sale of investments |  | 60 |  | - |  | - |  | - |
| Other |  | 372 |  | 394 |  | 339 |  | 339 |
| Total noninterest income |  | 605 |  | 528 |  | 474 |  | 471 |

1ST CAPITAL BANK CONDENSED FINANCIAL DATA<br>(Unaudited)<br>(Dollars in thousands, except per share data)

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$\underline{2019}$ |  |  | June 30, $\underline{2019}$ | March 31,$\underline{2019}$ |  | September 30, $\underline{2018}$ |  |
| Noninterest expenses |  |  |  |  |  |  |  |  |
| Salaries and benefits |  | 2,452 |  | 2,700 |  | 2,674 |  | 2,482 |
| Occupancy |  | 372 |  | 326 |  | 306 |  | 299 |
| Data and item processing |  | 220 |  | 284 |  | 215 |  | 204 |
| Furniture and equipment |  | 150 |  | 142 |  | 157 |  | 137 |
| Professional services |  | 143 |  | 108 |  | 130 |  | 161 |
| Provision for unfunded loan commitments |  | (7) |  | (8) |  | (15) |  | 4 |
| Other |  | 630 |  | 711 |  | 773 |  | 682 |
| Total noninterest expenses |  | 3,960 |  | 4,263 |  | 4,240 |  | 3,969 |
| Income before provision for income taxes |  | 2,636 |  | 2,235 |  | 2,414 |  | 2,396 |
| Provision for income taxes |  | 698 |  | 597 |  | 638 |  | 654 |
| Net income | \$ | 1,938 | \$ | 1,638 | \$ | 1,776 | \$ | 1,742 |

## Common Share Data ${ }^{1}$

Earnings per common share

| Basic | $\$ 0.38$ | $\$ 0.32$ | $\$ 0.35$ | $\$ 0.35$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$ 0.37$ | $\$ 0.31$ | $\$ 0.34$ | $\$ 0.34$ |

Weighted average common shares outstanding

| Basic | $5,133,324$ | $5,120,053$ | $5,110,382$ | $5,038,340$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $5,213,558$ | $5,207,230$ | $5,186,796$ | $5,147,292$ |

[^1]1ST CAPITAL BANK CONDENSED FINANCIAL DATA<br>(Unaudited)<br>(Dollars in thousands, except per share data)



1ST CAPITAL BANK CONDENSED FINANCIAL DATA<br>(Unaudited)<br>(Dollars in thousands, except per share data)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  | September 30, 2018 |  |
| Noninterest expenses |  |  |  |  |
| Salaries and benefits |  | 7,826 |  | 7,546 |
| Occupancy |  | 1,004 |  | 877 |
| Data and item processing |  | 719 |  | 598 |
| Furniture and equipment |  | 449 |  | 386 |
| Professional services |  | 381 |  | 431 |
| Provision for unfunded loan commitments |  | (30) |  | (2) |
| Other |  | 2,114 |  | 2,021 |
| Total noninterest expenses |  | 12,463 |  | 11,857 |
| Income before provision for income taxes |  | 7,285 |  | 6,174 |
| Provision for income taxes |  | 1,933 |  | 1,683 |
| Net income | \$ | 5,352 | \$ | 4,491 |

## Common Share Data ${ }^{1}$

Earnings per common share
Basic $\quad \$ 1.05 \quad \$ 0.89$

Diluted $\quad \$ 1.03 \quad \$ 0.88$

| Weighted average common shares outstanding |  |  |
| :--- | ---: | ---: |
| Basic | $5,121,337$ | $5,028,800$ |
| Diluted | $5,202,626$ | $5,129,624$ |

[^2]
# 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands) 

| Asset Quality | September 30, 2019 |  | June 30,$\underline{2019}$ |  | March 31, 2019 |  | September 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans past due 90 days or more and accruing interest | \$ | - | \$ | - | \$ | - | \$ | - |
| Nonaccrual restructured loans |  | - |  | - |  | - |  | - |
| Other nonaccrual loans |  | - |  | - |  | - |  | 2,906 |
| Other real estate owned |  | - |  | - |  | - |  | - |
|  | \$ | - | \$ | - | \$ | - | \$ | 2,906 |
| Allowance for loan losses to total loans |  | 1.33\% |  | 1.36\% |  | 1.36\% |  | 1.33\% |
| Allowance for loan losses to nonperforming loans |  | $\mathrm{n} / \mathrm{a}$ |  | n /a |  | $\mathrm{n} / \mathrm{a}$ |  | 221.44\% |
| Nonaccrual loans to total loans |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.60\% |
| Nonperforming assets to total assets |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.48\% |
| Regulatory Capital and Ratios |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 65,536 | \$ | 63,446 | \$ | 61,585 | \$ | 57,166 |
| Tier 1 regulatory capital | \$ | 65,536 | \$ | 63,446 | \$ | 61,585 | \$ | 57,166 |
| Total regulatory capital | \$ | 71,377 | \$ | 69,077 | \$ | 67,209 | \$ | 62,747 |
| Tier 1 leverage ratio |  | 10.67\% |  | 10.40\% |  | 9.79\% |  | 9.35\% |
| Common equity tier 1 risk based capital ratio |  | 14.05\% |  | 14.12\% |  | 13.72\% |  | 12.83\% |
| Tier 1 risk based capital ratio |  | 14.05\% |  | 14.12\% |  | 13.72\% |  | 12.83\% |
| Total risk based capital ratio |  | 15.30\% |  | 15.37\% |  | 14.97\% |  | 14.09\% |
|  | Three Months Ended |  |  |  |  |  |  |  |
|  | Sept | mber 30, |  | June 30, |  | March 31, |  | mber 30, |
| Selected Financial Ratios ${ }^{1}$ |  | $\underline{2019}$ |  | $\underline{2019}$ |  | $\underline{2019}$ |  | $\underline{2018}$ |
| Return on average total assets |  | 1.25\% |  | 1.08\% |  | 1.15\% |  | 1.12\% |
| Return on average shareholders' equity |  | 11.79\% |  | 10.47\% |  | 11.95\% |  | 12.38\% |
| Net interest margin ${ }^{2}$ |  | 4.05\% |  | 4.06\% |  | 4.12\% |  | 3.91\% |
| Net interest income to average total assets |  | 3.87\% |  | 3.92\% |  | 3.99\% |  | 3.80\% |
| Efficiency ratio |  | 60.04\% |  | 65.58\% |  | 63.73\% |  | 62.36\% |

$1=$ All Selected Financial Ratios are annualized other than the Efficiency Ratio.
$2=$ Net interest margin calculated on a tax equivalent yield basis. Prior periods have been updated to conform to current presentation.
Three Months Ended

| Selected Average Balances | September 30,2019 |  | $\begin{array}{r} \hline \text { June } 30, \\ \underline{2019} \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { March 31, } \\ \underline{2019} \\ \hline \end{array}$ |  | September 30,$\underline{2018}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross loans | \$ | 481,402 | \$ | 484,676 | \$ | 487,838 | \$ | 480,621 |
| Investment securities |  | 68,949 |  | 70,033 |  | 69,553 |  | 70,152 |
| Federal Home Loan Bank stock |  | 3,501 |  | 3,415 |  | 3,163 |  | 3,163 |
| Other interest earning assets |  | 35,220 |  | 34,233 |  | 50,778 |  | 46,534 |
| Total interest earning assets | \$ | 589,072 | \$ | 592,357 | \$ | 611,332 | \$ | 600,470 |
| Total assets | \$ | 614,674 | \$ | 610,453 | \$ | 628,320 | \$ | 615,388 |
| Interest bearing checking accounts | \$ | 42,295 | \$ | 36,569 | \$ | 34,268 | \$ | 34,883 |
| Money market deposits |  | 113,151 |  | 125,529 |  | 127,764 |  | 140,443 |
| Savings deposits |  | 111,502 |  | 99,517 |  | 107,158 |  | 117,023 |
| Time deposits |  | 19,933 |  | 18,759 |  | 18,099 |  | 15,216 |
| Total interest bearing deposits |  | 286,881 |  | 280,374 |  | 287,289 |  | 307,565 |
| Noninterest bearing demand deposits |  | 256,989 |  | 262,225 |  | 275,956 |  | 249,488 |
| Total deposits | \$ | 543,870 | \$ | 542,599 | \$ | 563,245 | \$ | 557,053 |
| Borrowings | \$ | - | \$ | - | \$ | - | \$ | - |
| Shareholders' equity | \$ | 65,219 | \$ | 62,740 | \$ | 60,286 | \$ | 55,858 |

# 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands) 

|  | Nine Months Ended |  |
| :--- | ---: | ---: |
|  | September 30, | September 30, |
| Selected Financial Ratios | $\underline{2019}$ | $\underline{2018}$ |
| Return on average total assets | $1.16 \%$ | $1.01 \%$ |
| Return on average shareholders' equity | $11.40 \%$ | $11.08 \%$ |
| Net interest margin ${ }^{2}$ | $4.08 \%$ | $3.83 \%$ |
| Net interest income to average total assets | $3.93 \%$ | $3.72 \%$ |
| Efficiency ratio | $63.11 \%$ | $65.69 \%$ |

$1=$ All Selected Financial Ratios are annualized other than the Efficiency Ratio.
$2=$ Net interest margin calculated on a tax equivalent yield basis. Prior periods have been updated to conform to current presentation.

| Selected Average Balances | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30,$\underline{2019}$ |  | September 30, 2018 |  |
|  |  |  |  |  |
| Gross loans | \$ | 484,615 | \$ | 460,685 |
| Investment securities |  | 69,510 |  | 71,496 |
| Federal Home Loan Bank stock |  | 3,361 |  | 3,163 |
| Other interest earning assets |  | 40,020 |  | 46,897 |
| Total interest earning assets | \$ | 597,506 | \$ | 582,241 |
| Total assets | \$ | 617,766 | \$ | 596,937 |
| Interest bearing checking accounts | \$ | 37,740 | \$ | 34,917 |
| Money market deposits |  | 122,094 |  | 126,721 |
| Savings deposits |  | 106,075 |  | 119,424 |
| Time deposits |  | 18,937 |  | 13,517 |
| Total interest bearing deposits |  | 284,846 |  | 294,579 |
| Noninterest bearing demand deposits |  | 264,987 |  | 245,491 |
| Total deposits | \$ | 549,833 | \$ | 540,070 |
| Borrowings | \$ | - | \$ | 308 |
| Shareholders' equity | \$ | 62,767 | \$ | 54,186 |


[^0]:    1 = Loans receivable held for investment are presented according to definitions applicable to the regulatory Call Report.
    2 = Includes cash letters in the process of collection settled through the Federal Reserve Bank.
    3 = Federal Home Loan Bank
    $4=$ Some items in prior periods have been reclassified to conform to the current presentation.

[^1]:    1 = Earnings per common share and weighted average common shares outstanding have been restated to reflect the effect of the $7 \%$ stock dividend to shareholders of record November 21,2018 and paid December 14, 2018

[^2]:    1 = Earnings per common share and weighted average common shares outstanding have been restated to reflect the effect of the $7 \%$ stock dividend to shareholders of record November 21,2018 and paid December 14, 2018.

