FOR IMMEDIATE RELEASE


1st Capital Bank Announces Fourth Quarter 2017 Financial Results; Record Quarterly Pre-Tax Income of \$1.79 Million; Quarterly Net Income of $\$ 182$ Thousand

Salinas, California - January 31, 2018. 1st Capital Bank (OTC Pink: FISB) reported unaudited net income of $\$ 182$ thousand for the three months ended December 31, 2017, compared to net income of $\$ 1.03$ million for the three months ended December 31, 2016 and net income of $\$ 1.02$ million for the three months ended September 30, 2017, the immediately preceding quarter. Earnings per share were $\$ 0.04$ (diluted), compared to $\$ 0.22$ (diluted) for the prior quarter.

With the signing into law of the Tax Cuts and Jobs Act of 2017, generally accepted accounting principles ("GAAP") require deferred tax assets and liabilities on corporate balance sheets be revalued to reflect the value of the future tax benefits associated with temporary differences between GAAP and Federal income tax accounting, using the new $21 \%$ top marginal rate, which replaces the $35 \%$ top marginal rate. As a result of the change in marginal rates, the Bank made an adjustment to the value of its net deferred tax assets, causing additional income tax expense of $\$ 913$ thousand, or $\$ 0.19$ per diluted share for the fourth quarter of 2017.
"While the benefits of lower income tax rates in 2018 and beyond will be very positive for $1^{\text {st }}$ Capital Bank and most companies, the adjustment of our net deferred tax assets negatively impacted the Bank's reported operating results for the fourth quarter and the entire year" said Thomas E. Meyer, President and Chief Executive Officer.

Unaudited net income for the year ended December 31, 2017 decreased 7.3\% to \$2.84 million, compared to $\$ 3.07$ million for the year ended December 31, 2016. Pre-tax income for 2017 rose significantly to $\$ 6.11$ million, however, $20.6 \%$ above 2016's pre-tax income of $\$ 5.06$ million.

Net interest margin increased from 3.52\% in the third quarter of 2017 to $3.68 \%$ in the fourth quarter of 2017. Net interest income before provision for loan losses for the three-month period ended December 31, 2017 was $\$ 5.12$ million, an increase of $\$ 207$ thousand, or $4.2 \%$, compared to $\$ 4.91$ million recognized in the three-month period ended September 30, 2017. On a year-over-year basis, quarterly net interest income before provision for loan losses increased $\$ 548$ thousand, or $12.0 \%$, from $\$ 4.57$ million recognized in the fourth quarter of 2016.

For the year ended December 31, 2017, net interest income before provision for loan losses increased $12.7 \%$, from $\$ 16.99$ million in the year ended December 31, 2016 to $\$ 19.14$ million in the year ended December 31, 2017. The Bank's net interest margin expanded from
3.20\% in 2016 to 3.50\% in 2017. Growth in average loans outstanding, which increased $\$ 25$ million, or $6.49 \%$, from $\$ 391$ million in 2016 to $\$ 416$ million in 2017, made up the bulk of growth in average interest-earning assets, which increased $\$ 17$ million, or $3.18 \%$, from $\$ 531$ million in 2016 to $\$ 548$ million in 2017.

In 2017, loan growth was concentrated in the core portfolio, including commercial real estate loans, which organically grew $\$ 28$ million, or $19.1 \%$, from $\$ 145$ million as of December 31, 2016 to $\$ 173$ million as of December 31, 2017. Commercial and industrial loans grew $\$ 6$ million, or $14.2 \%$, from $\$ 45$ million as of December 31, 2016 to $\$ 52$ million as of December 31, 2017. Over the same period, the single-family residential portfolio, which consists primarily of purchased loans, decreased $\$ 6$ million, or $4.7 \%$, from $\$ 121$ million as of December 31, 2016 to $\$ 115$ million as of December 31, 2017, net of $\$ 25$ million of single-family loans purchased in the third and fourth quarters of 2017. Overall, the loan portfolio increased $\$ 23$ million, or $5.6 \%$, from $\$ 405$ million as of December 31, 2016 to $\$ 428$ million as of December 31, 2017.
"Our annual operating results reflect a nearly $12 \%$ growth in our core commercial and industrial and commercial real estate portfolios during 2017," said Thomas E. Meyer, President and Chief Executive Officer. "Our experienced group of relationship bankers enjoyed a strong finish during the fourth quarter of 2017, and enters 2018 with a robust pipeline of new lending opportunities. We have increased our core lending portfolio the past few years while maintaining exceptional credit quality."

Total deposits increased $\$ 6$ million, or $1.2 \%$, to $\$ 526$ million as of December 31, 2017, from $\$ 520$ million as of September 30, 2017, and increased $\$ 25$ million, or $5.1 \%$ from $\$ 501$ million as of December 31, 2016. The Bank's cost of funds declined from $0.14 \%$ for the year ended December 31, 2016 to 0.12\% for the year ended December 31, 2017, reflecting an increase in the ratio of average noninterest-bearing deposits to total deposits from 40.9\% in 2016 to $45.4 \%$ in 2017.
"Our noninterest-bearing deposits made up 49.7\% of our total deposits at December 31, 2017 and are the primary driver of our continued low cost of funds," said Michael J. Winiarski, Executive Vice President and Chief Financial Officer.

## NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES

Net interest income before provision for credit losses was $\$ 5.12$ million in the fourth quarter of 2017, an increase of $\$ 548$ thousand, or $12.0 \%$, compared to $\$ 4.57$ million in the fourth quarter of 2016 and an increase of $\$ 207$ thousand, or $4.2 \%$, compared to $\$ 4.91$ million in the third quarter of 2017.

Average earning assets were $\$ 552$ million during the fourth quarter of 2017, a decrease of $0.3 \%$ compared to $\$ 554$ million in the third quarter of 2017. The yield on earning assets was $3.78 \%$ in the fourth quarter, compared to $3.63 \%$ in the third quarter of 2017, primarily due to an increase in the average balance of loans from $\$ 420$ million in the third quarter of 2017 to $\$ 431$ million in the fourth quarter of 2017 and, secondly, to an increase in the yield on average loans outstanding from $4.29 \%$ to $4.39 \%$. The average balance of the investment portfolio decreased $\$ 1$ million, from $\$ 74$ million in the third quarter of 2017 to $\$ 73$ million in the fourth quarter of

2017, reflecting normal amortization and prepayments on the Bank’s investments in mortgagebacked securities and collateralized mortgage obligations, offset by $\$ 5$ million in investment purchases. The yield on the investment portfolio increased from $1.63 \%$ in the third quarter of 2017 to $1.69 \%$ in the fourth quarter of 2017.

The cost of interest-bearing liabilities was $0.22 \%$ in each of the fourth quarter of 2016, the third quarter of 2017, and the fourth quarter of 2017, while the average balance of interestbearing liabilities decreased from $\$ 277$ million in the fourth quarter of 2016 to $\$ 276$ million in the third quarter of 2017 and $\$ 271$ million in the fourth quarter of 2017. The Bank experienced normal seasonal fluctuations in deposits, particularly from larger depositors, and managed its leverage ratio, primarily with Promontory Interfinancial Network’s Insured Cash Sweep program, which had off-balance sheet quarter-end balances of $\$ 24$ million, $\$ 31$ million, and $\$ 26$ million in the fourth quarter of 2016 and the third and fourth quarters of 2017, respectively. These funds may be moved back into the Bank's deposit portfolio at the Bank's discretion. The average balance of noninterest-bearing demand deposit accounts ("DDAs") increased from \$240 million, or $46.5 \%$ of total deposits, in the third quarter of 2017 to $\$ 244$ million, or $47.3 \%$ of total deposits, in the fourth quarter of 2017. The Bank's overall cost of funds decreased, from $0.13 \%$ in the fourth quarter of 2016 to $0.12 \%$ in the third quarter of 2017 and $0.11 \%$ in the fourth quarter of 2017.

## PROVISION FOR CREDIT LOSSES

The provision for credit losses is a charge against current earnings in an amount determined by management to be necessary to maintain the allowance for loan losses at a level sufficient to absorb management's estimate of probable incurred credit losses inherent in the loan portfolio as of the balance sheet date in light of losses historically incurred by the Bank and adjusted for qualitative factors associated with the loan portfolio.

For the year ended December 31, 2017, the Bank recorded a provision for loan losses of $\$ 175$ thousand, compared to a provision for loan losses of $\$ 295$ thousand in the year ended December 31, 2016. In the fourth quarter of 2017, the Bank recorded a provision for loan losses of $\$ 65$ thousand, compared to a provision of $\$ 85$ thousand in the third quarter of 2017 and no provision in the fourth quarter of 2016, primarily to recognize the increased exposure to credit losses associated with growth in the loan portfolio.

The changes in the provision reflect the growth of the portfolio, changes in the mix of loan types within the portfolio and their respective loss histories, as well as management's assessment of the amounts expected to be realized from certain loans identified as impaired. Impaired loans totaled $\$ 5.2$ million at December 31, 2017, compared to $\$ 5.3$ million at September 30, 2017, and $\$ 8.0$ million at December 31, 2016.

At December 31, 2017, non-performing loans were $0.06 \%$ of the total loan portfolio, compared to $0.06 \%$ at September 30, 2017 and $0.03 \%$ at December 31, 2016. At December 31, 2017, the allowance for loan losses was $1.49 \%$ of outstanding loans, compared to $1.48 \%$ at September 30, 2017 and $1.55 \%$ at December 31, 2016, respectively. The Bank recorded net recoveries of $\$ 12$ thousand in the fourth quarter of 2017, compared to net charge-offs of \$24
thousand in the third quarter of 2017 and recoveries of $\$ 12$ thousand in the fourth quarter of 2016.

## NON-INTEREST INCOME

Annual non-interest income increased 109.9\%, from \$551 thousand in the year ended December 31, 2016 to $\$ 1.16$ million in the year ended December 31, 2017. Non-interest income recognized in the fourth quarter of 2017 was $\$ 311$ thousand, including $\$ 82$ thousand in gain on sale of Small Business Administration ("SBA") guaranteed loans, compared to \$346 thousand in the third quarter of 2017, which included gain on sale of $\$ 98$ thousand. This represents a decrease of $\$ 35$ thousand, or $10.1 \%$, compared to third quarter of 2017, and an increase of $\$ 98$ thousand, or $46.0 \%$, compared to the fourth quarter of 2016.

Management has been actively seeking to increase non-interest income across a range of sources, including account analysis fees, lockbox service fees, and mortgage brokerage fees. In addition, in the fourth quarter of 2016, the Bank increased its investment in Bank-owned life insurance ("BOLI") policies by $\$ 5.0$ million, from $\$ 2.4$ million to $\$ 7.4$ million. On an annual basis, the increase in non-interest income included a $73.7 \%$ increase in service charges on deposits, including lockbox and analysis fees, from \$140 thousand to \$243 thousand; a 168.0\% increase in BOLI income, from $\$ 82$ thousand to $\$ 221$ thousand; a $174.1 \%$ increase in gain on sale of loans, from $\$ 97$ thousand to $\$ 266$ thousand; and an $84.1 \%$ increase in other income, from $\$ 232$ thousand to $\$ 426$ thousand, for the years ended December 31, 2016 and 2017, respectively.

## NON-INTEREST EXPENSES

Non-interest expenses increased $\$ 58$ thousand, or $1.6 \%$, to $\$ 3.57$ million in the fourth quarter of 2017, compared to $\$ 3.52$ million for the third quarter of 2017, and increased $\$ 402$ thousand, or $12.7 \%$, compared to $\$ 3.17$ million recognized in the fourth quarter of 2016. Salaries and benefits increased $\$ 68$ thousand, or $3.2 \%$, from $\$ 2.13$ million in the third quarter of 2017 to $\$ 2.19$ million in the fourth quarter of 2017.

For the year ended December 31, 2017, non-interest expenses were $\$ 14.02$ million, an increase of $\$ 1.84$ million, or $15.1 \%$, compared to $\$ 12.18$ million recognized in the year ended December 31, 2016. Salaries and benefits increased $\$ 1.22$ million, or $16.4 \%$, from $\$ 7.49$ million to $\$ 8.71$ million over the same period, reflecting an increase in average headcount from 74 employees for the year ended December 31, 2016 to 78 employees for the year ended December 31, 2017. These increases reflect the hiring primarily of loan production and underwriting personnel, including those specializing in government-guaranteed lending and single-family residential lending to support the introduction of home equity lines of credit and the Bank's mortgage brokerage program. The Bank’s professional services expense increased \$184 thousand, or $34.3 \%$, to $\$ 722$ thousand in 2017, from $\$ 537$ thousand in 2016, primarily as a result of regulatory compliance consulting fees associated with the introduction of the Bank's singlefamily loan products.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for loan losses and non-interest income) was $65.8 \%$ for the fourth quarter of 2017, compared to $66.9 \%$ for the third quarter of 2017 and $66.3 \%$ for the fourth quarter of 2016.

Annualized non-interest expenses as a percent of average total assets were $2.49 \%, 2.45 \%$, and $2.33 \%$ for the fourth quarter of 2017, the third quarter of 2017, and the fourth quarter of 2016, respectively.

## PROVISION FOR INCOME TAXES

The Bank's effective book tax rate was 89.8\% in the fourth quarter of 2017, compared to $38.4 \%$ for the third quarter of 2017 and $36.2 \%$ for the fourth quarter of 2016. The higher effective rate in the fourth quarter reflects the $\$ 913$ thousand adjustment to the Bank's net deferred tax assets resulting from the lowering of the corporate tax rate from $35 \%$ to $21 \%$ during December, 2017.

## About 1st Capital Bank

The Bank's primary target markets are commercial enterprises, professionals, real estate investors, family business entities, and residents along the Central Coast Region of California. The Bank provides a wide range of credit products, including loans under various government programs such as those provided through the U.S. Small Business Administration ("SBA") and the U.S. Department of Agriculture ("USDA"). A full suite of deposit accounts is also furnished, complemented by robust cash management services. The Bank operates full service branch offices in Monterey, Salinas, King City, and San Luis Obispo. The Bank’s corporate offices are located at 150 Main Street, Suite 150, Salinas, California 93901. The Bank's website is www.1stCapital.bank. The main telephone number is 831.264 .4000 . The primary facsimile number is 831.264.4001.

## Member FDIC / Equal Opportunity Lender / SBA Preferred Lender

## Forward-Looking Statements

Certain of the statements contained herein that are not historical facts are "forwardlooking statements" within the meaning of and subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may contain words or phrases including, but not limited, to: "believe," "expect," "anticipate," "intend," "estimate," "target," "plans," "may increase," "may fluctuate," "may result in," "are projected," and variations of those words and similar expressions. All such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Factors that might cause such a difference include, among other matters, changes in interest rates; economic conditions including inflation and real estate values in California and the Bank's market areas; governmental regulation and legislation; credit quality; competition affecting the Bank's businesses generally; the risk of natural disasters and future catastrophic events including terrorist related incidents and other factors beyond the Bank's control; and other factors. The Bank does not undertake, and specifically disclaims any obligation, to update or revise any forward-looking statements, whether to reflect new information, future events, or otherwise, except as required by law.

## This news release is available at the www.1stCapital.bank internet site for no charge.

## For further information, please contact:

Thomas E. Meyer
President and Chief Executive Officer 831.264.4057 office

Tom.Meyer@1stCapitalBank.com
or

Michael J. Winiarski<br>Chief Financial Officer<br>831.264.4014 office<br>Michael.Winiarski@1stCapitalBank.com

--- financial data follow ---

## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)

| Financial Condition Data ${ }^{1}$ | December 31, 2017 |  | September 30, $\underline{2017}$ |  | June 30, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 7,727 | \$ | 27,484 | \$ | 16,824 | \$ | 2,754 |
| Funds held at the Federal Reserve Bank ${ }^{2}$ |  | 56,249 |  | 32,903 |  | 32,800 |  | 50,884 |
| Time deposits at other financial institutions |  | 1,743 |  | 747 |  | 747 |  | 2,490 |
| Available-for-sale securities, at fair value |  | 74,927 |  | 72,685 |  | 74,850 |  | 77,870 |
| Loans receivable held for investment: |  |  |  |  |  |  |  |  |
| Construction / land (including farmland) |  | 16,301 |  | 16,532 |  | 17,005 |  | 18,993 |
| Residential 1 to 4 units |  | 115,340 |  | 106,670 |  | 102,154 |  | 120,983 |
| Home equity lines of credit |  | 8,832 |  | 8,804 |  | 7,776 |  | 11,609 |
| Multifamily |  | 51,983 |  | 61,773 |  | 60,494 |  | 53,338 |
| Owner occupied commercial real estate |  | 67,326 |  | 67,124 |  | 67,169 |  | 50,887 |
| Investor commercial real estate |  | 105,196 |  | 102,904 |  | 102,854 |  | 94,018 |
| Commercial and industrial |  | 51,663 |  | 50,145 |  | 50,527 |  | 45,219 |
| Other loans |  | 11,292 |  | 12,560 |  | 10,848 |  | 10,259 |
| Total loans |  | 427,933 |  | 426,512 |  | 418,827 |  | 405,306 |
| Allowance for loan losses |  | $(6,378)$ |  | $(6,301)$ |  | $(6,241)$ |  | $(6,267)$ |
| Net loans |  | 421,555 |  | 420,211 |  | 412,586 |  | 399,039 |
| Premises and equipment, net |  | 2,308 |  | 2,376 |  | 2,343 |  | 1,477 |
| Bank owned life insurance |  | 7,654 |  | 7,599 |  | 7,543 |  | 7,433 |
| Investment in FHLB ${ }^{3}$ stock, at cost |  | 3,163 |  | 3,163 |  | 3,163 |  | 2,939 |
| Accrued interest receivable and other assets |  | 4,905 |  | 6,168 |  | 6,276 |  | 5,041 |
| Total assets | \$ | 580,231 | \$ | 573,336 | \$ | 557,132 | \$ | 549,927 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| Noninterest bearing demand deposits | \$ | 261,705 | \$ | 238,560 | \$ | 233,488 | \$ | 239,799 |
| Interest bearing checking accounts |  | 35,082 |  | 39,622 |  | 30,175 |  | 33,888 |
| Money market deposits |  | 107,101 |  | 119,384 |  | 116,739 |  | 113,289 |
| Savings deposits |  | 110,058 |  | 109,193 |  | 111,150 |  | 100,601 |
| Time deposits |  | 12,130 |  | 12,922 |  | 13,212 |  | 13,044 |
| Total deposits |  | 526,076 |  | 519,681 |  | 504,764 |  | 500,621 |
| Accrued interest payable and other liabilities |  | 2,163 |  | 2,060 |  | 2,087 |  | 1,661 |
| Shareholders' equity |  | 51,992 |  | 51,595 |  | 50,281 |  | 47,645 |
| Total liabilities and shareholders' equity | \$ | 580,231 | \$ | 573,336 | \$ | 557,132 | \$ | 549,927 |
| Shares outstanding |  | 4,686,521 |  | 4,443,889 |  | 4,428,930 |  | 4,350,721 |
| Nominal and tangible book value per share |  | \$ 11.09 |  | \$ 11.61 |  | \$ 11.35 |  | \$ 10.96 |
| Ratio of net loans to total deposits |  | 80.13\% |  | 80.86\% |  | 81.74\% |  | 79.71\% |

[^0]
# 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) 

(Dollars in thousands, except per share data)

| Operating Results Data ${ }^{1}$ | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2017 | September 30, $\underline{2017}$ | June 30, 2017 | December 31, 2016 |
| Interest and dividend income |  |  |  |  |
| Loans | \$ 4,769 | \$ 4,539 | \$ 4,365 | \$ 4,298 |
| Investment securities | 313 | 306 | 266 | 213 |
| Federal Home Loan Bank stock | 56 | 56 | 53 | 169 |
| Other | 130 | 165 | 139 | 48 |
| Total interest and dividend income | 5,268 | 5,066 | 4,823 | 4,728 |
| Interest expense |  |  |  |  |
| Interest bearing checking | 5 | 3 | 4 | 5 |
| Money market deposits | 70 | 78 | 82 | 75 |
| Savings deposits | 64 | 64 | 68 | 69 |
| Time deposits | 9 | 9 | 10 | 7 |
| Total interest expense on deposits | 148 | 154 | 164 | 156 |
| Interest expense on borrowings | -- | -- | -- | -- |
| Total interest expense | 148 | 154 | 164 | 156 |
| Net interest income | 5,120 | 4,912 | 4,659 | 4,572 |
| Provision for loan losses | 65 | 85 | 25 | -- |
| Net interest income after provision for loan losses | 5,055 | 4,827 | 4,634 | 4,572 |
| Noninterest income |  |  |  |  |
| Service charges on deposits | 68 | 65 | 58 | 41 |
| BOLI dividend income | 55 | 56 | 56 | 38 |
| Gain on sale of loans | 82 | 98 | 14 | 78 |
| Other | 106 | 127 | 115 | 56 |
| Total noninterest income | 311 | 346 | 243 | 213 |

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1ST CAPITAL BANK CONDENSED FINANCIAL DATA
(Unaudited)
(Dollars in thousands, except per share data)
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|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, $\underline{2017}$ |  | September 30, $\underline{2017}$ |  |  | June 30, $\underline{2017}$ | December 31, $\underline{2016}$ |  |
| Noninterest expenses |  |  |  |  |  |  |  |  |
| Salaries and benefits |  | 2,194 |  | 2,125 |  | 2,202 |  | 1,910 |
| Occupancy |  | 282 |  | 283 |  | 263 |  | 250 |
| Data and item processing |  | 183 |  | 186 |  | 190 |  | 154 |
| Professional services |  | 168 |  | 236 |  | 194 |  | 205 |
| Furniture and equipment |  | 120 |  | 115 |  | 126 |  | 127 |
| Provision for unfunded loan commitments |  | 17 |  | 5 |  | (4) |  | (9) |
| Other |  | 611 |  | 566 |  | 548 |  | 533 |
| Total noninterest expenses |  | 3,575 |  | 3,516 |  | 3,519 |  | 3,170 |
| Income before provision for income taxes |  | 1,791 |  | 1,657 |  | 1,358 |  | 1,615 |
| Provision for income taxes |  | 1,609 |  | 636 |  | 503 |  | 585 |
| Net income | \$ | 182 | \$ | 1,021 | \$ | 855 | \$ | 1,030 |


| Common Share Data $^{2}$ |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Earnings per common share |  |  |  |  |
| $\quad$ Basic | $\$ 0.04$ | $\$ 0.22$ | $\$ 0.18$ | $\$ 0.23$ |
| Diluted | $\$ 0.04$ | $\$ 0.22$ | $\$ 0.18$ | $\$ 0.22$ |
| Weighted average common shares |  |  |  |  |
| outstanding |  |  |  |  |
| Basic | $4,680,948$ | $4,659,886$ | $4,632,766$ | $4,557,161$ |
| Diluted | $4,763,936$ | $4,723,406$ | $4,699,858$ | $4,612,611$ |

[^1]
## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA

(Unaudited)
(Dollars in thousands, except per share data)

|  | Twelve Months Ended |  |
| :---: | :---: | :---: |
|  | December 31, | December 31, |
| Operating Results Data ${ }^{1}$ | $\underline{2017}$ | $\underline{2016}$ |
| Interest and dividend income |  |  |
| Loans | \$ 17,860 | \$ 16,279 |
| Investment securities | 1,131 | 796 |
| Federal Home Loan Bank stock | 235 | 347 |
| Other | 536 | 266 |
| Total interest and dividend income | 19,762 | 17,688 |
| Interest expense |  |  |
| Interest bearing checking | 16 | 13 |
| Money market deposits | 308 | 352 |
| Savings deposits | 260 | 297 |
| Time deposits | 36 | 40 |
| Total interest expense in deposits | 620 | 702 |
| Interest expense on borrowings | -- | -- |
| Total interest expense | 620 | 702 |
| Net interest income | 19,142 | 16,986 |
| Provision for loan losses | 175 | 295 |
| Net interest income after provision for loan losses | 18,967 | 16,691 |
| Noninterest income |  |  |
| Service charges on deposits | 243 | 140 |
| BOLI dividend income | 221 | 82 |
| Gain on sale of loans | 266 | 97 |
| Gain on sale of securities | -- | 10 |
| Other | 426 | 222 |
| Total noninterest income | 1,156 | 551 |

## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA

(Unaudited)
(Dollars in thousands, except per share data)

|  | Twelve Months Ended |  |
| :---: | :---: | :---: |
|  | December 31, $\underline{2017}$ | December 31, $\underline{2016}$ |
| Noninterest expenses |  |  |
| Salaries and benefits | 8,712 | 7,488 |
| Occupancy | 1,057 | 919 |
| Data and item processing | 726 | 602 |
| Professional services | 722 | 537 |
| Furniture and equipment | 485 | 476 |
| Provision for unfunded loan commitments | 36 | (29) |
| Other | 2,280 | 2,189 |
| Total noninterest expenses | 14,018 | 12,182 |
| Income before provision for income taxes | 6,105 | 5,060 |
| Provision for income taxes | 3,260 | 1,992 |
| Net income | \$ 2,845 | \$ 3,068 |

## Common Share Data ${ }^{2}$

Earnings per common share

| Basic | $\$ 0.61$ | $\$ 0.68$ |
| :--- | :--- | :--- |
| Diluted | $\$ 0.60$ | $\$ 0.67$ |

Weighted average common shares outstanding
Basic 4,637,570 4,530,052

Diluted
4,709,507
4,581,909
$1=$ Certain reclassifications have been made to prior period financial statements to conform them to the current period presentation.
2 = Earnings per common share and weighted average common shares outstanding have been restated to reflect the effect of the $5 \%$ stock dividend declared November 22 , 2017 and paid
December 15, 2017.

# 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands) 

| Asset Quality | December 31, |  | September 30, 2017 |  | June 30, 2017 |  | December 31, <br> $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans past due 90 days or more and accruing interest | \$ | -- | \$ | -- | \$ | -- | \$ | -- |
| Nonaccrual restructured loans |  | -- |  | -- |  | -- |  | -- |
| Other nonaccrual loans |  | 255 |  | 257 |  | 301 |  | 139 |
| Other real estate owned |  | -- |  | -- |  | -- |  | -- |
|  | \$ | 255 | \$ | 257 | \$ | 301 | \$ | 139 |
| Allowance for loan losses to total loans |  | 1.49\% |  | 1.48\% |  | 1.49\% |  | 1.55\% |
| Allowance for loan losses to nonperforming loans |  | 2,501.18\% |  | 51.75\% |  | 2,073.42\% |  | 508.63\% |
| Nonaccrual loans to total loans |  | 0.06\% |  | 0.06\% |  | 0.07\% |  | 0.03\% |
| Nonperforming assets to total assets |  | 0.04\% |  | 0.04\% |  | 0.05\% |  | 0.03\% |
| Regulatory Capital and Ratios |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital |  | 52,097 | \$ | 51,726 |  | 50,533 |  | 48,093 |
| Tier 1 regulatory capital |  | 52,097 |  | 51,726 |  | 50,533 |  | 48,093 |
| Total regulatory capital |  | 57,161 |  | 56,756 |  | 55,466 |  | 52,740 |
| Tier 1 leverage ratio |  | 9.14\% |  | 9.07\% |  | 9.03\% |  | 8.89\% |
| Common equity tier 1 risk based capital ratio |  | 12.91\% |  | 12.90\% |  | 12.85\% |  | 12.99\% |
| Tier 1 risk based capital ratio |  | 12.91\% |  | 12.90\% |  | 12.85\% |  | 12.99\% |
| Total risk based capital ratio |  | 14.16\% |  | 14.15\% |  | 14.11\% |  | 14.25\% |


|  | December 31, | September 30, | June 30, | December 31, |
| :--- | ---: | ---: | ---: | ---: |
| Selected Financial Ratios $^{1}$ | $\underline{2017}$ | $\underline{2017}$ | $\underline{2017}$ | $\underline{2016}$ |
| Return on average total assets $_{\text {Return on average shareholders' equity }}$ | $0.13 \%$ | $0.71 \%$ | $0.61 \%$ | $0.76 \%$ |
| Net interest margin | $1.38 \%$ | $7.93 \%$ | $6.90 \%$ | $8.59 \%$ |
| Net interest income to average total assets | $3.68 \%$ | $3.52 \%$ | $3.42 \%$ | $3.41 \%$ |
| Efficiency ratio | $3.56 \%$ | $3.42 \%$ | $3.34 \%$ | $3.36 \%$ |

$1=$ All Selected Financial Ratios are annualized other than the Efficiency Ratio.
Three Months Ended

| Selected Average Balances |  | $\begin{gathered} \text { er 31, } \\ 2017 \end{gathered}$ |  | $\underline{2017}$ |  | $\begin{aligned} & \text { ne } 30 \text {, } \\ & 2017 \end{aligned}$ |  | $\begin{gathered} \text { er 31, } \\ \underline{2016} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross loans | \$ | 431,144 | \$ | 419,933 | \$ | 411,708 | \$ | 409,396 |
| Investment securities |  | 73,586 |  | 74,471 |  | 73,545 |  | 82,195 |
| Federal Home Loan Bank stock |  | 3,163 |  | 3,163 |  | 3,104 |  | 2,939 |
| Other interest earning assets |  | 44,568 |  | 56,673 |  | 58,353 |  | 38,452 |
| Total interest earning assets | \$ | 552,461 | \$ | 554,240 | \$ | 546,710 | \$ | 532,982 |
| Total assets | \$ | 569,812 | \$ | 569,570 | \$ | 559,182 | \$ | 540,925 |
| Interest bearing checking accounts | \$ | 36,702 | \$ | 33,672 | \$ | 33,949 | \$ | 35,366 |
| Money market deposits |  | 112,179 |  | 119,533 |  | 127,569 |  | 114,818 |
| Savings deposits |  | 109,936 |  | 109,916 |  | 113,346 |  | 112,046 |
| Time deposits |  | 12,368 |  | 12,985 |  | 13,190 |  | 14,287 |
| Total interest bearing deposits |  | 271,185 |  | 276,106 |  | 288,054 |  | 276,517 |
| Noninterest bearing demand deposits |  | 243,874 |  | 240,149 |  | 219,608 |  | 214,675 |
| Total deposits | \$ | 515,059 | \$ | 516,255 | \$ | 507,662 | \$ | 491,192 |
| Borrowings | \$ | 1 | \$ | -- | \$ | 44 | \$ | -- |
| Shareholders' equity | \$ | 52,365 | \$ | 51,049 | \$ | 49,699 | \$ | 47,722 |

# 1ST CAPITAL BANK CONDENSED FINANCIAL DATA 

(Unaudited)
(Dollars in thousands)

|  | Twelve Months Ended |  |
| :--- | ---: | ---: |
|  | December 31, | December 31, |
| Selected Financial Ratios $^{1}$ | $\underline{2017}$ | $\underline{2016}$ |
| Return on average total assets | $0.51 \%$ | $0.57 \%$ |
| Return on average shareholders' equity | $5.65 \%$ | $6.61 \%$ |
| Net interest margin | $3.50 \%$ | $3.20 \%$ |
| Net interest income to average total assets | $3.41 \%$ | $3.16 \%$ |
| Efficiency ratio | $69.06 \%$ | $69.25 \%$ |

$1=$ All Selected Financial Ratios are annualized other than the Efficiency Ratio.

| Selected Average Balances ${ }^{1}$ | Twelve Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | December 31, |  | December 31, |  |
|  |  | 2017 |  | 2016 |
| Gross loans | \$ | 415,893 | \$ | 390,544 |
| Investment securities |  | 74,408 |  | 81,707 |
| Federal Home Loan Bank stock |  | 3,093 |  | 2,830 |
| Other interest earning assets |  | 54,228 |  | 55,641 |
| Total interest earning assets | \$ | 547,622 | \$ | 530,722 |
| Total assets | \$ | 561,427 | \$ | 536,792 |
| Interest bearing checking accounts | \$ | 34,641 | \$ | 32,109 |
| Money market deposits |  | 120,229 |  | 126,528 |
| Savings deposits |  | 110,477 |  | 113,795 |
| Time deposits |  | 12,908 |  | 16,520 |
| Total interest bearing deposits |  | 278,255 |  | 288,952 |
| Noninterest bearing demand deposits |  | 230,951 |  | 199,641 |
| Total deposits | \$ | 509,206 | \$ | 488,593 |
| Borrowings | \$ | 11 | \$ | 19 |
| Shareholders' equity | \$ | 50,356 | \$ | 46,436 |

[^2]
[^0]:    1 = Loans receivable held for investment are presented according to definitions applicable to the regulatory Call Report.
    2 = Includes cash letters in the process of collection settled through the Federal Reserve Bank
    3 = Federal Home Loan Bank

[^1]:    1 = Certain reclassifications have been made to prior period financial statements to conform them to the current period presentation
    2 = Earnings per common share and weighted average common shares outstanding have been restated to reflect the effect of the $5 \%$ stock dividend declared November 22 , 2017 and paid December 15, 2017

[^2]:    $1=$ Certain reclassifications have been made to prior period financial statements to conform them to the current period presentation.

